



## The business world and the needs of your people are changing.

## Now is the time to re-imagine your workplace and change the way you work.

Whether you are a tenant or landlord, whether you wish to relocate or simply refurbish – we'll make it easy for you at Morgan Lovell. We'll take care of every aspect of your project, from workplace consultancy and design, to delivery and furniture. Your new workplace will inspire a change in the way you work and make you more efficient, today and into the future.

# Why work with us?

We take great pride in our many long standing client relationships.

Extensive, independent customer feedback tells us our approach is unrivaled.

Our renowned client commitment is acknowledged in consistently high Perfect Delivery™ and Net Promoter\* scores.

- We are talented service professionals: we inject the same passion and client dedication into every single project regardless of its size
- → We are determined to spend less of your time and money

- → All our *talent and skill* is under one roof: one cohesive team from start to finish
- → We believe in constant communication with you every step of the way
- We are compelled to challenge the status quo: innovative and creative design solutions are embedded in our DNA
- We take the environmental impact of our projects personally
- → We walk the talk on 'Perfect Delivery™': completing our projects on-time and on-budget

\*Perfect Delivery™ and Net Promoter scores are captured in our client feedback sessions and clearly indicate that our clients actively promote our services

# Your project priorities

### Innovative, unique workplace design

We will bring out the best in your business. Pushing the boundaries and injecting creative, cutting-edge ideas, the Morgan Lovell workplace consultants and designers will get under the skin of how your teams collaborate, innovate and perform. Your new workplace will change how you work, redefine your future and will surpass your expectations.



### **Project Management**

To work with a Morgan Lovell project manager as your single point of contact is to enjoy stress-free simplicity.

Suppliers, work schedules, deadlines, costs, regulations will be taken care of, so your project will run perfectly.









**MECHANICAL** & ELECTRICAL



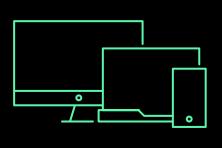
**LOCAL TOWN PLANNING OFFICER** 



**QUANTITY SURVEYOR** 







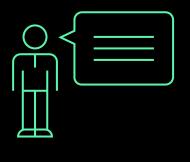
**CONSULTANT** 



**PROJECT MANAGER** 



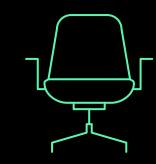
**AUDIO VISUAL** 



**CONSULTANCY** 



**HEALTH & SAFETY ADVISOR** 



**FURNITURE SUPPLIES** 



MAIN CONTRACTOR

### Parallel Working

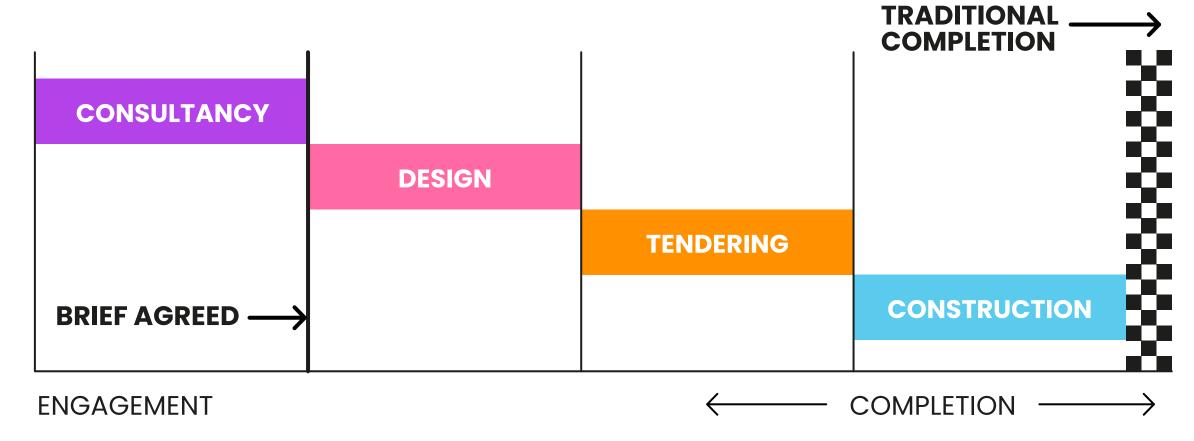
Because we handle the entire project, we can overlap phases such as design, tendering and construction, which streamlines the process. This results in projects which are 40% quicker and 15% cheaper\* meaning you'll get your new office faster and for less money.

**MORGAN LOVELL** 

**COMPLETION** 

#### **LINEAR WORKING**

**PARALLEL WORKING** 



CONSULTANCY

DESIGN

TENDERING

Overlapping phases dramatically reduces project time

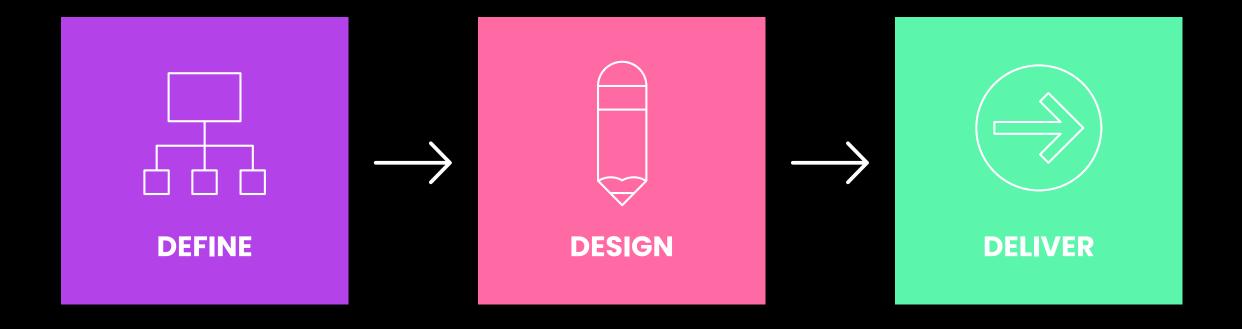
ENGAGEMENT

COMPLETION

COMP

<sup>\*</sup>source: The Chartered Institute of Building

# Your project process



- Cultural change
- Workplace consultancy
- Additional research
- Visioning
- Staff surveys
- Business needs interviews
- Conceptual design
- Utilisation studies
- Workplace brief
- Business case
- Project brief

- Concept design drawings
- Design workshops
- Furniture
- Sustainability
- Case study site visit
- Benchmarking
- 3D visualisation
- Building appraisal
- Space planning
- Present scheme
- Finishes and fittings
- AV, M&E and Technology

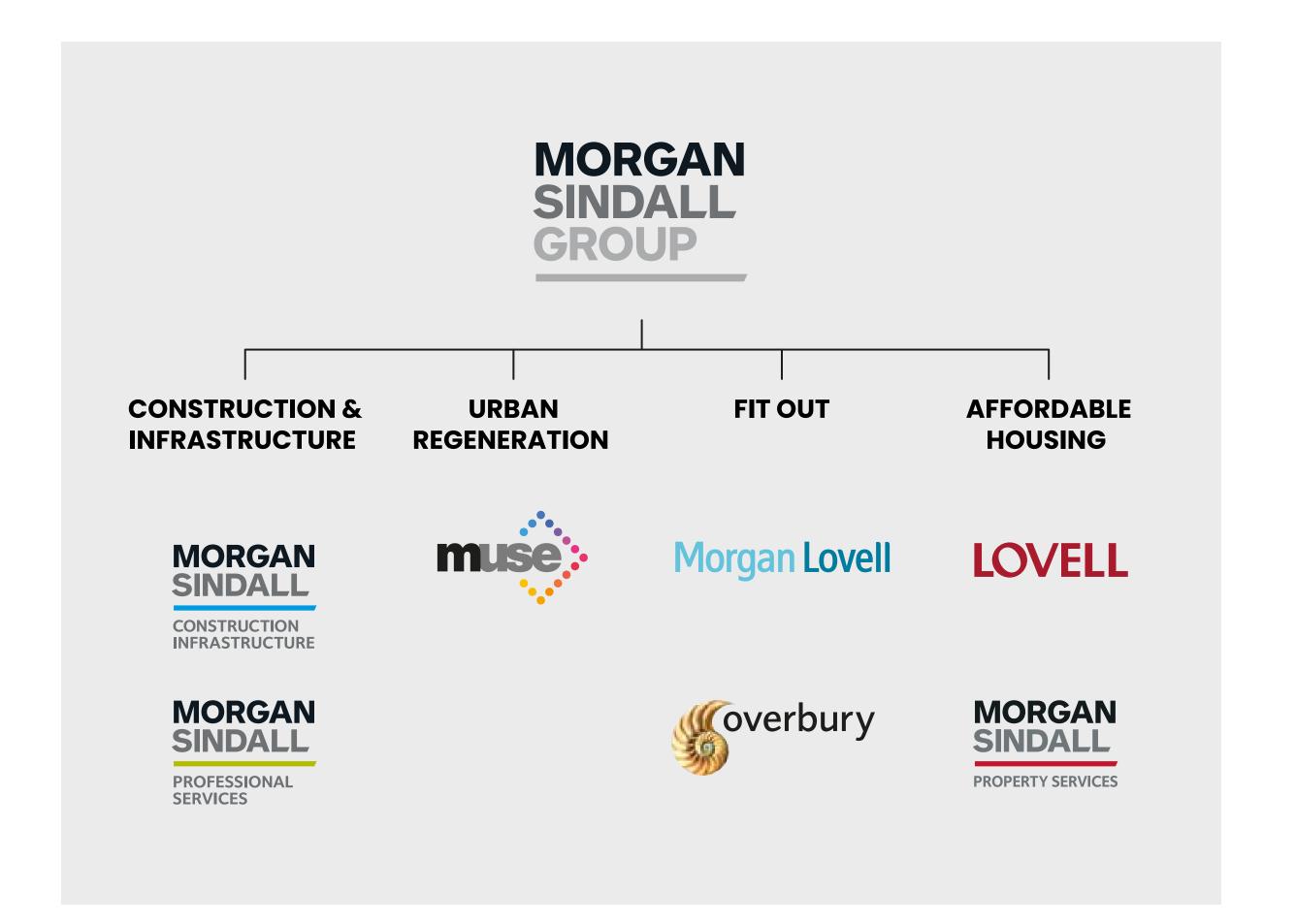
- Preliminary budget and programme
- Contract drawings
- Planning approvals
- Agree budget and programme
- Site setup
- Handover and Perfect Delivery™
- Construction
- Move management
- Aftercare

### Define, Design and Deliver

Whilst we have refined our three-stage process over decades, simplicity remains at its heart.

- Define: we research, consult, collate and analyse your physical, psychological and virtual requirements and feed this wealth of knowledge through to the design process
- Design: your bespoke design emerges to fit your culture and your business goals
- → Deliver: our Perfect Delivery<sup>™</sup> promise means we handover your workplace with comprehensive 'Operations and Maintenance' information on time and snag-free. And to top it off, a client cornerstone chosen by you.

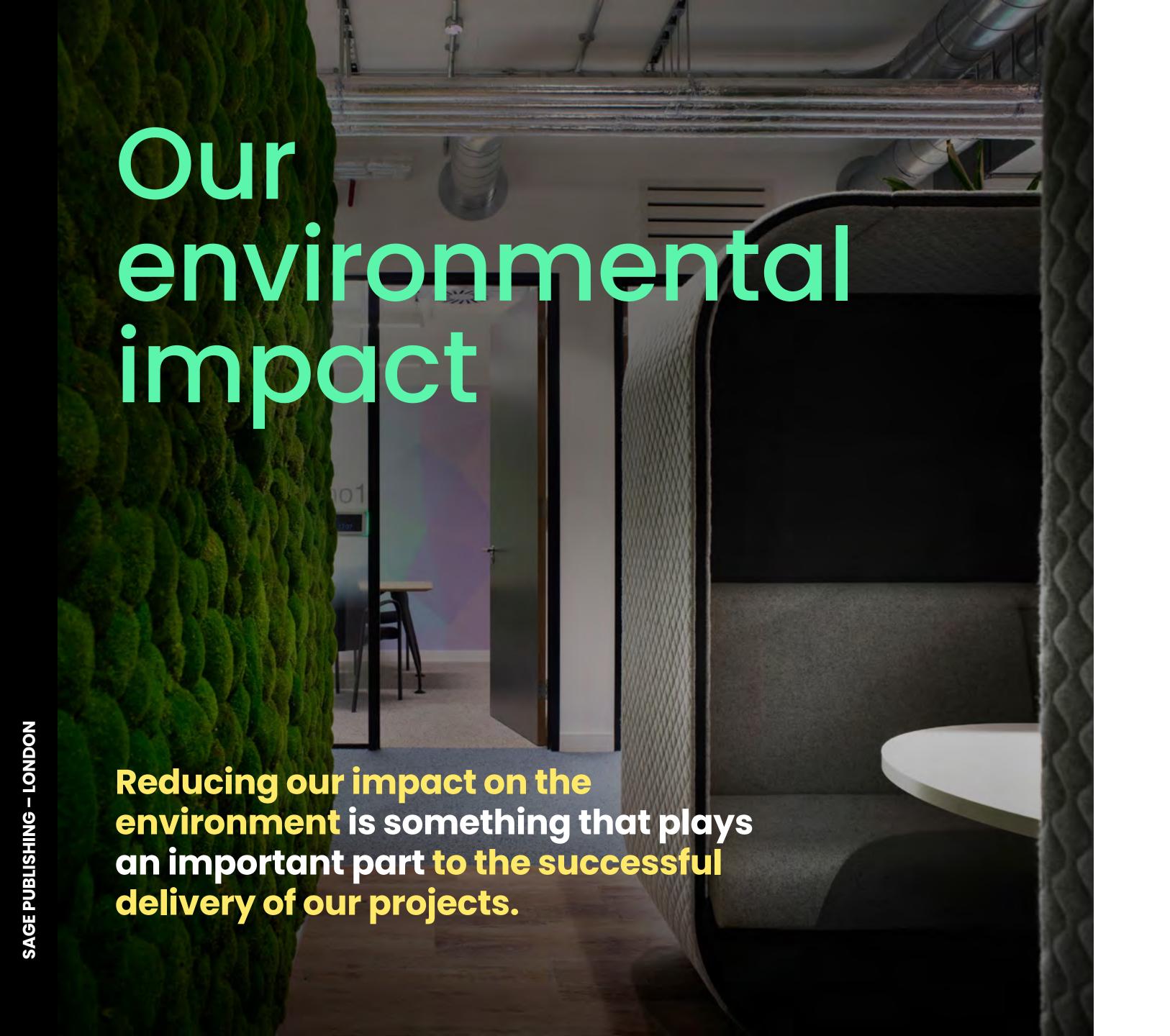
### Who we are



For over 40 years, Morgan Lovell has been helping many of the world's largest companies to Define, Design and Deliver office fit out and refurbishment projects, giving them workplaces that empower their staff and grow their business.

We are part of Morgan Sindall Group plc, a leading UK Construction & Regeneration group with annual revenue of £3.0bn, employing around 6,600 employees and operating in the public, regulated and private sectors. It reports through five divisions of Construction & Infrastructure, Fit Out, Property Services, Partnership Housing and Urban Regeneration.

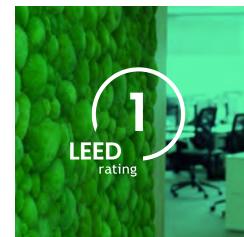
For you, this has three major advantages: our solid foundations and substantial buying power, our access to the best resources at the best price, and the knowledge that ours is a name you can trust.



We fully understand that through our business activities, we inadvertently have an impact on the environment, and therefore we have a responsibility to ensure we mitigate these impacts, which is something we take seriously and uphold across the company.

Morgan Lovell was one of the first companies to be certified to the updated version of the environmental management standard ISO 14001:2015, demonstrating best practice in environmental management on our sites.







# Environmental achievements

2013

2015

2016

2017

2018

2019

2020

2021

Highest BREEAM
Outstanding project
in the UK, PWC,
professional services
client

First BREEAM
Outstanding for an
office under the new
BREEAM Refurbishment
and Fit Out 2014
scheme, Broadgate
Estates

Development Partner on the new SKA for Higher Education scheme First SKA HE Silver project, LSE Life

Key contributor to the CIRIA Fit Out environmental good practice on site guide

Present - Member of the SKA Technical Committee First SKA HE Gold project, UCL

Received 11 CCS awards in 2018 (3 gold, 4 silver, 4 bronze)

95% of waste recycled

Average CCS score of 39.5

Chair and key contributor to the CIRIA 'Delivering Wellbeing at Site Level' guide

Awarded Most
Considerate Site Award
by the Considerate
Constructors Scheme

Became the first contractor in the UK to have our Science Based Targets signed off by SBTI

Began process of eliminating single use plastic from our projects through changing all site signage to recycled cardboard

Received 13 CCS awards

We were founder signatories of the UK Contractors Declare Climate and Biodiversity Emergency

Started working on our first WELL Building Platinum project

Released the industry's first fit out specific Embodied Carbon Calculator tool Morgan Lovell sets net zero target to reduce Scope 1, 2 and operational Scope 3 emissions – by 30% by 2025 and by 60% by 2030.

## **ANOMALY - LONDO**

### Social Value: environment, wellbeing and community

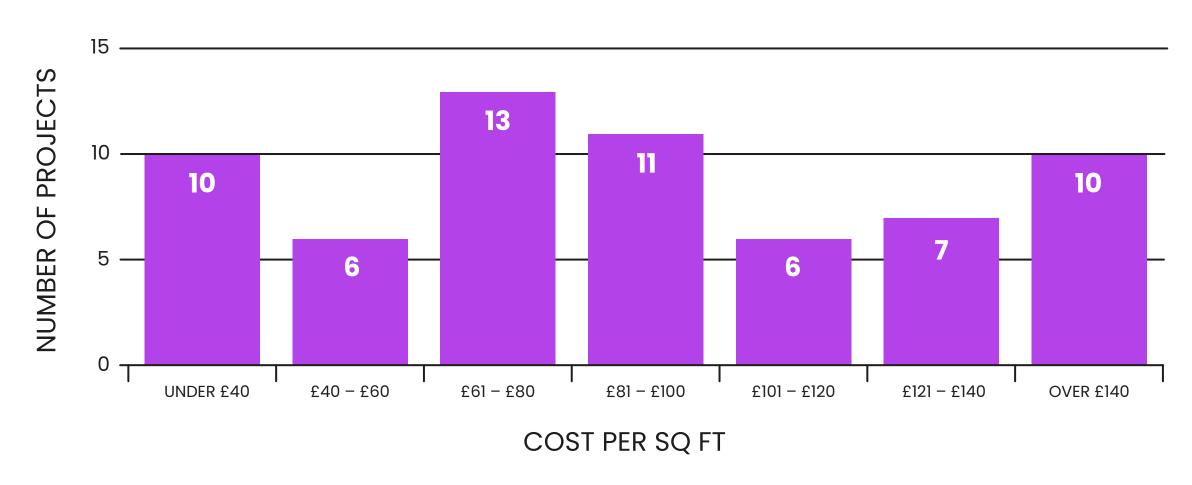
- Morgan Lovell's dedicated in-house environmental team will work with our site and procurement teams to ensure that every project is environmentally conscious. They also work directly with you to help you achieve any BREEAM, SKA, SKA HE, LEED and WELL certifications; ensuring your project is recognised for its environmental impact and commitment to the wellbeing of its occupants.
- The wellbeing of your people is a top priority. Your new workplace and way of working will make your people healthier and happier, and will go a long way to reducing absenteeism. Our in-house WELL accredited professionals (WELL AP) will help ensure your workplace meets the highest standards in workplace wellbeing.
- We'll connect with your local area through our project specific charitable and neighborhood outreach programmes, creating goodwill with the community surrounding your office.



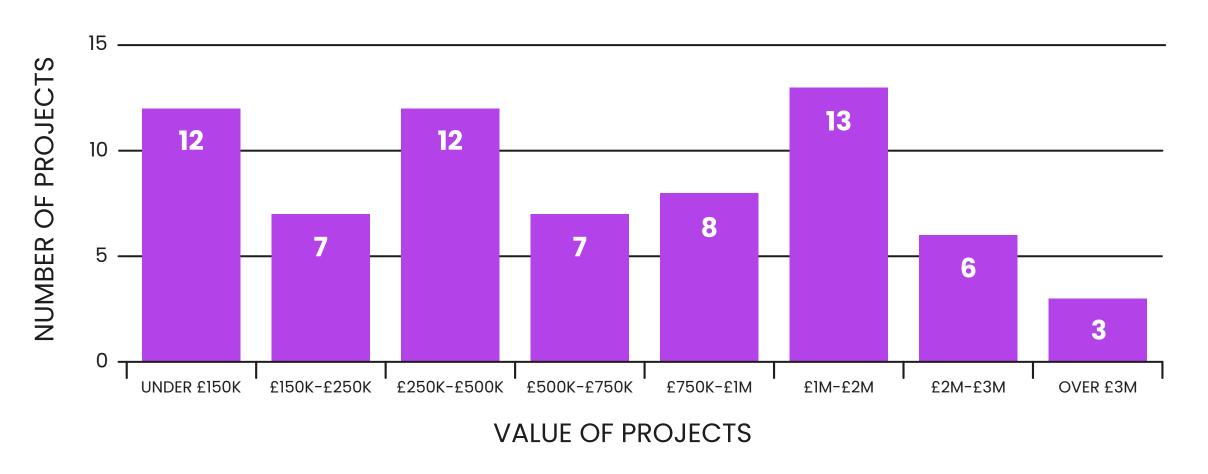
### Project Size

However large or small your project, we'll deliver an outstanding result. We're experienced in handling projects of all sizes and budgets. And we bring the same energy and effort to every assignment, while giving you the best possible value for money.

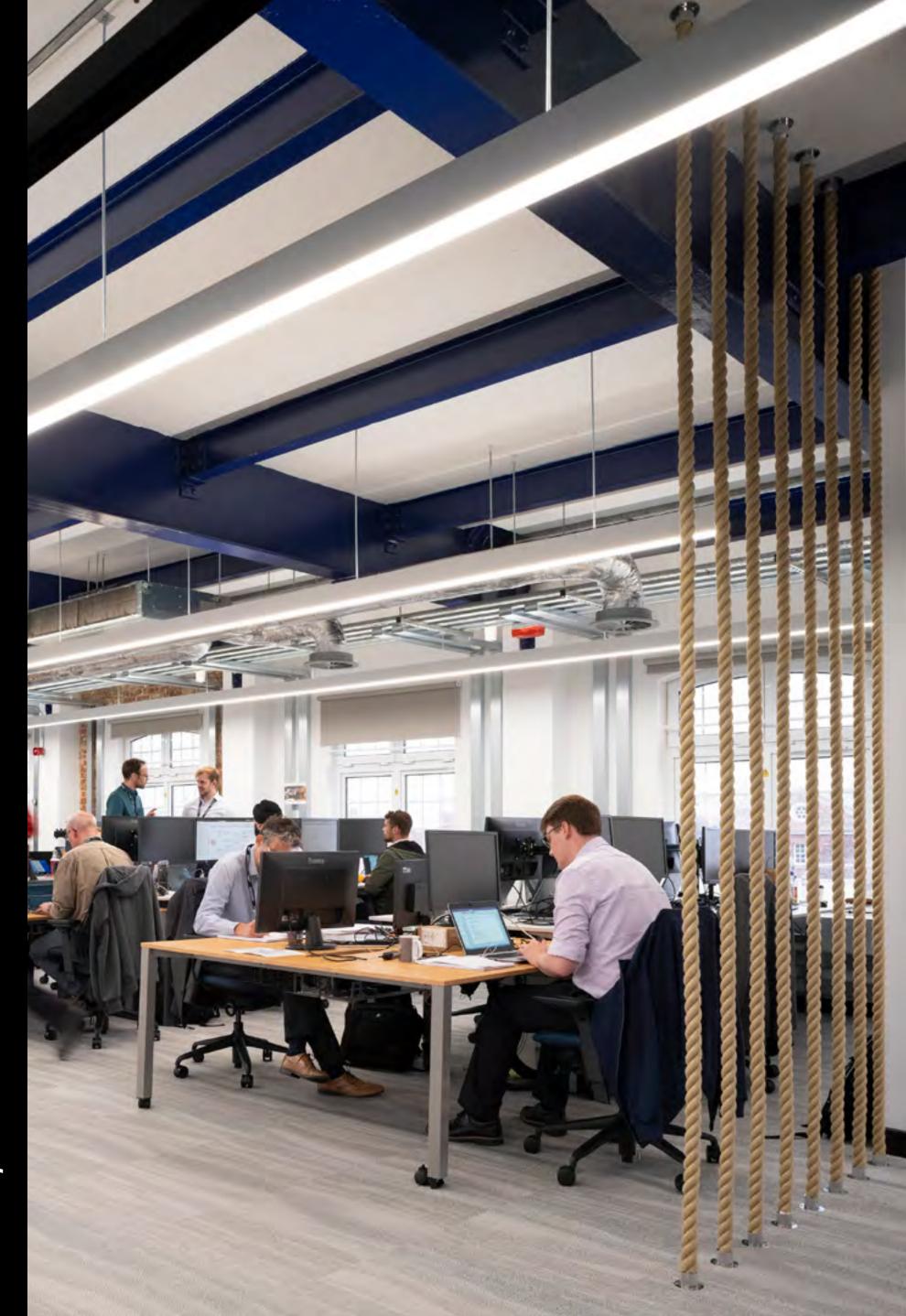
#### MORGAN LOVELL PROJECT VALUES BY COST PER SQUARE FOOT



#### **MORGAN LOVELL PROJECT VALUES**



Data range represents January 2020 – December 2020. Charts exclude small works, aftercare and furniture-only projects.



### Recent Morgan Lovell clients



























































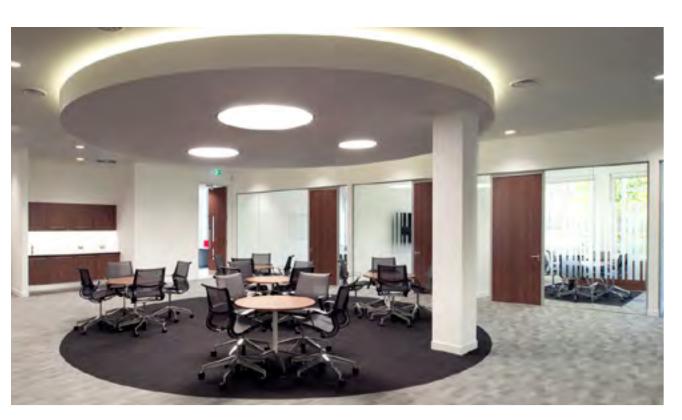


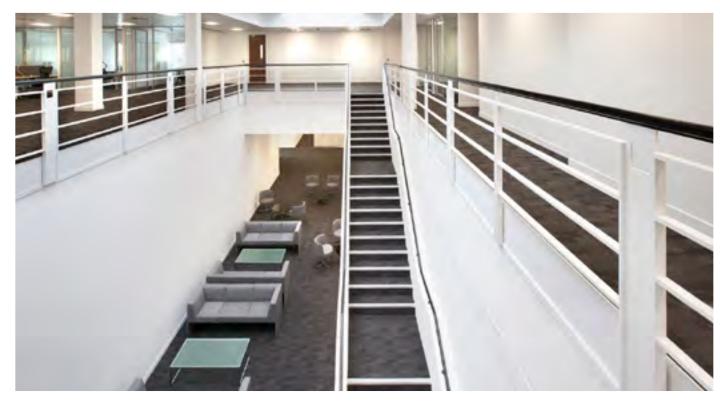


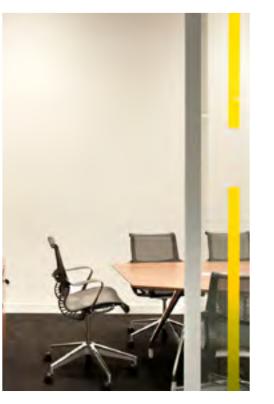


















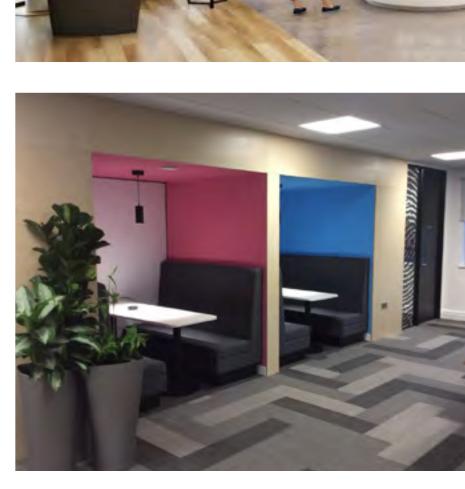


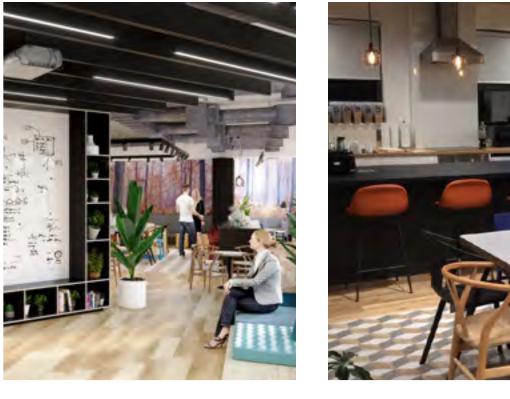






































MANUFACTURING – 14,000 SQ FT

SS – ABINGDON

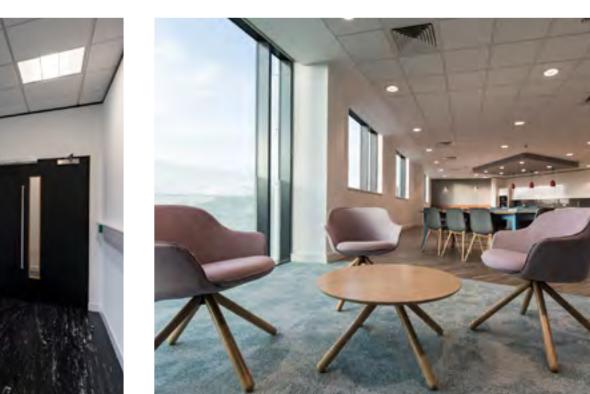














# 10RGAN SINDALL, KENT HOUSE – LONDO

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